

Epic Games Inc
Google Discovery
12/31/2021
Non- GAAP (unaudited)

Epic Games Non-GAAP Consolidated Financials

(\$ in millions)

	Jan-17A	Feb-17A	Mar-17A	Apr-17A	May-17A	Jun-17A	Jul-17A	Aug-17A
Fortnite								
PS4	-	-	-	-	-	-	-	\$6.7
Xbox One	-	-	-	-	-	0.2	19.1	8.0
Switch	-	-	-	-	-	-	-	-
PC	0.0	0.0	0.0	0.0	0.0	1.3	16.3	6.7
iOS								
Android								
Samsung								
WeGame	-	-	-	-	-	-	-	-
Rocket League								
PS4	-	-	-	-	-	-	-	-
Steam	-	-	-	-	-	-	-	-
Switch	-	-	-	-	-	-	-	-
XboxOne	-	-	-	-	-	-	-	-
EGS	-	-	-	-	-	-	-	-
Other Games	0.7	3.1	8.4	0.6	3.4	3.9	0.7	0.9
Game Revenue	\$0.8	\$3.1	\$8.4	\$0.6	\$3.4	\$5.4	\$36.0	\$22.3
Other Income	\$13.7	\$8.1	\$6.3	\$2.1	\$10.1	\$15.2	\$3.5	\$20.4
Total Gross Revenue	\$14.4	\$11.2	\$14.6	\$2.7	\$13.5	\$20.6	\$39.5	\$42.7
Cost of Sales	(\$1.1)	(\$1.4)	(\$1.8)	(\$1.0)	(\$1.3)	(\$2.0)	(\$10.0)	(\$8.6)
Gross Income	\$13.3	\$9.8	\$12.9	\$1.7	\$12.2	\$18.6	\$29.5	\$34.1
<i>Gross Margin</i>	<i>92%</i>	<i>88%</i>	<i>88%</i>	<i>64%</i>	<i>90%</i>	<i>90%</i>	<i>75%</i>	<i>80%</i>
Total Operating Expense	(\$11.6)	(\$14.0)	(\$13.1)	(\$14.1)	(\$13.6)	(\$17.8)	(\$13.4)	(\$14.6)
EBITDA	\$1.7	(\$4.2)	(\$0.2)	(\$12.3)	(\$1.4)	\$0.8	\$16.2	\$19.5
<i>EBITDA Margin</i>	<i>11%</i>	<i>(38%)</i>	<i>(2%)</i>	<i>(454%)</i>	<i>(10%)</i>	<i>4%</i>	<i>41%</i>	<i>46%</i>

EXHIBIT 10692-001

EXHIBIT 10692

EXHIBIT 10692-002

Sep-17A	Oct-17A	Nov-17A	Dec-17A	Jan-18A	Feb-18A	Mar-18A	Apr-18A	May-18A	Jun-18A	Jul-18A
\$2.5	\$9.4	\$7.8	\$42.4	\$65.4	\$166.3	\$193.9	\$232.0	\$284.6	\$222.4	\$343.7
2.6	8.4	7.8	37.6	38.1	100.5	117.1	151.6	174.3	129.3	197.5
-	-	-	-	-	-	-	-	-	9.6	21.9
3.0	3.6	2.0	6.4	12.3	33.5	45.2	61.8	74.3	52.9	83.1
				-	-	9.9	23.5	29.8	27.9	45.9
				-	-	-	-	-	-	-
				-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-
0.4	0.4	0.3	0.5	12.0	(2.5)	(1.8)	(0.6)	(0.1)	0.0	0.2
\$8.5	\$21.9	\$17.9	\$87.0	\$127.9	\$297.7	\$364.2	\$468.3	\$563.0	\$442.1	\$692.2
\$15.1	\$7.8	\$24.8	\$7.2	\$4.9	\$25.9	\$3.6	\$5.4	\$23.4	\$6.0	\$5.7
\$23.6	\$29.7	\$42.7	\$94.1	\$132.8	\$323.7	\$367.7	\$473.8	\$586.4	\$448.2	\$697.9
(\$8.7)	(\$9.6)	(\$11.9)	(\$34.4)	(\$48.2)	(\$95.3)	(\$120.5)	(\$152.1)	(\$180.2)	(\$151.8)	(\$227.1)
\$14.9	\$20.1	\$30.8	\$59.7	\$84.6	\$228.4	\$247.3	\$321.6	\$406.2	\$296.4	\$470.8
63%	68%	72%	63%	64%	71%	67%	68%	69%	66%	67%
(\$17.5)	(\$12.7)	(\$15.6)	(\$27.1)	(\$34.7)	(\$74.5)	(\$84.6)	(\$70.4)	(\$95.0)	(\$74.0)	(\$98.1)
(\$2.6)	\$7.4	\$15.2	\$32.6	\$49.9	\$153.9	\$162.7	\$251.2	\$311.2	\$222.4	\$372.7
(11%)	25%	36%	35%	38%	48%	44%	53%	53%	50%	53%

EXHIBIT 10692-003

Aug-18A	Sep-18A	Oct-18A	Nov-18A	Dec-18A	Jan-19A	Feb-19A	Mar-19A	Apr-19A	May-19A	Jun-19A
\$213.1	\$235.6	\$235.9	\$156.3	\$371.3	\$162.7	\$185.2	\$170.0	\$153.4	\$201.5	\$131.5
124.3	136.5	129.8	94.3	230.4	93.9	109.7	102.1	85.9	109.6	70.5
19.2	24.9	24.3	20.9	44.1	29.1	34.4	33.7	30.5	40.4	27.6
45.3	52.2	53.3	32.0	72.6	30.9	37.1	29.6	28.2	36.9	22.1
34.0	39.0	40.2	27.0	57.7	24.7	29.2	24.1	21.4	29.2	18.4
-	-	0.2	0.6	1.3	0.6	0.8	0.7	0.6	0.8	0.6
1.2	2.0	2.8	2.0	4.0	1.8	1.4	1.1	1.4	2.0	1.4
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
-	-	-	-	-	-	-	-	-	-	2.4
-	-	-	-	-	-	-	-	-	-	1.7
-	-	-	-	-	-	-	-	-	-	0.5
-	-	-	-	-	-	-	-	-	-	2.1
-	-	-	-	-	-	-	-	-	-	-
0.1	0.1	0.1	0.1	0.0	0.0	0.1	0.0	0.0	3.2	2.5
\$437.3	\$490.3	\$486.6	\$333.2	\$781.5	\$343.7	\$397.8	\$361.4	\$321.4	\$423.7	\$281.1
\$9.4	\$4.2	\$7.7	\$13.3	\$34.0	\$5.0	\$18.1	\$30.3	\$23.8	\$19.9	\$32.2
\$446.7	\$494.5	\$494.3	\$346.5	\$815.4	\$348.8	\$415.9	\$391.7	\$345.2	\$443.6	\$313.3
(\$171.1)	(\$169.8)	(\$154.1)	(\$123.6)	(\$270.2)	(\$140.1)	(\$208.6)	(\$180.4)	(\$158.3)	(\$194.3)	(\$144.0)
\$275.6	\$324.6	\$340.2	\$222.9	\$545.3	\$208.6	\$207.4	\$211.2	\$186.9	\$249.3	\$169.3
62%	66%	69%	64%	67%	60%	50%	54%	54%	56%	54%
(\$77.4)	(\$82.5)	(\$133.9)	(\$66.4)	(\$149.9)	(\$67.2)	(\$79.4)	(\$86.6)	(\$80.4)	(\$89.6)	(\$135.1)
\$198.2	\$242.1	\$206.3	\$156.5	\$395.4	\$141.4	\$128.0	\$124.7	\$106.5	\$159.7	\$34.2
44%	49%	42%	45%	48%	41%	31%	32%	31%	36%	11%

EXHIBIT 10692-004

Jul-19A	Aug-19A	Sep-19A	Oct-19A	Nov-19A	Dec-19A	Jan-20A	Feb-20A	Mar-20A	Apr-20A	May-20A
\$127.5	\$149.3	\$95.9	\$129.2	\$86.7	\$150.0	\$83.8	\$112.8	\$99.2	\$183.6	\$190.3
67.0	81.4	47.6	63.3	48.2	86.8	44.2	64.7	55.4	104.3	99.6
28.5	32.6	23.3	29.3	23.5	46.2	33.5	40.1	37.0	62.2	63.6
22.3	27.1	17.8	29.8	18.9	30.7	17.4	25.6	18.4	30.4	29.0
19.9	21.3	13.3	17.4	13.2	20.6	12.1	15.5	14.7	29.7	32.5
0.6	0.8	0.5	0.6	0.5	0.2	0.1	0.4	0.4	0.9	0.9
1.5	1.8	1.5	2.6	1.9	2.4	1.4	1.7	1.2	2.1	1.9
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1
5.4	5.1	4.1	4.0	4.3	11.9	5.3	4.5	6.9	7.0	5.3
4.3	3.9	2.9	2.9	2.8	9.2	3.9	3.3	5.4	4.5	3.4
0.6	0.6	0.5	0.5	0.9	2.7	1.0	0.8	1.5	1.4	1.0
4.8	4.2	3.1	2.9	3.4	11.1	4.0	3.7	5.0	4.7	4.4
-	-	-	-	-	-	-	-	-	-	-
2.1	1.2	0.5	0.6	0.5	2.0	0.4	0.5	0.6	0.7	0.6
\$284.6	\$329.4	\$211.0	\$283.1	\$204.7	\$373.9	\$207.1	\$273.5	\$245.8	\$431.5	\$432.6
\$13.0	\$23.2	\$97.5	\$45.8	\$33.4	\$75.4	\$18.3	\$22.1	\$36.2	\$27.8	\$50.0
\$297.7	\$352.5	\$308.5	\$328.9	\$238.1	\$449.4	\$225.4	\$295.7	\$282.0	\$459.4	\$482.6
(\$147.6)	(\$168.8)	(\$230.3)	(\$191.8)	(\$163.3)	(\$245.1)	(\$152.0)	(\$163.3)	(\$168.7)	(\$281.8)	(\$377.3)
\$150.0	\$183.7	\$78.2	\$137.1	\$74.7	\$204.3	\$73.4	\$132.3	\$113.2	\$177.6	\$105.2
50%	52%	25%	42%	31%	45%	33%	45%	40%	39%	22%
(\$179.1)	(\$118.7)	(\$79.1)	(\$85.8)	(\$70.3)	(\$138.0)	(\$74.0)	(\$96.8)	(\$112.9)	(\$99.9)	(\$80.2)
(\$29.1)	\$65.0	(\$0.8)	\$51.3	\$4.4	\$66.3	(\$0.6)	\$35.5	\$0.3	\$77.7	\$25.0
(10%)	18%	(0%)	16%	2%	15%	(0%)	12%	0%	17%	5%

EXHIBIT 10692-005

Jun-20A	Jul-20A	Aug-20A	Sep-20A	Oct-20A	Nov-20A	Dec-20A	Jan-21A	Feb-21A	Mar-21A	Apr-21A
\$223.0	\$182.8	\$193.7	\$137.9	\$125.7	\$125.2	\$268.4	\$138.4	\$126.7	\$179.2	\$126.3
121.6	97.0	106.1	74.9	67.2	68.3	154.1	78.2	74.4	104.8	69.5
80.6	71.2	83.7	59.0	57.7	61.4	130.0	77.9	72.2	95.7	68.9
39.1	30.7	37.2	28.9	26.4	30.8	64.3	35.9	35.0	49.4	35.4
40.6	35.4	19.7	0.3	0.2	0.2	0.4	0.1	0.1	0.1	0.1
1.0	0.8	0.9	0.7	0.7	0.8	1.7	1.4	1.5	2.0	1.3
2.0	1.9	2.8	2.5	2.5	2.8	4.3	1.9	1.5	2.2	1.5
0.3	0.3	0.2	0.3	0.3	0.2	0.5	0.1	0.5	0.6	0.2
4.1	4.7	4.1	5.7	15.3	16.3	25.1	17.7	15.6	14.0	18.2
2.9	3.4	3.1	3.7	3.6	2.9	4.5	2.5	2.4	2.1	4.3
0.8	0.8	0.7	0.7	1.6	1.4	2.7	2.1	2.0	1.9	2.6
3.6	4.3	4.1	4.8	9.8	10.0	17.1	11.7	8.9	8.3	11.4
-	-	-	1.5	4.9	3.6	5.3	3.4	3.1	3.1	5.1
0.7	0.6	0.4	0.4	1.5	0.0	1.3	0.5	0.4	4.8	4.7
\$520.5	\$433.9	\$456.8	\$321.2	\$317.5	\$324.1	\$679.6	\$371.7	\$344.3	\$468.2	\$349.3
\$30.4	\$18.9	\$28.3	\$40.9	\$34.9	\$54.9	\$71.8	\$47.8	\$33.4	\$52.8	\$35.7
\$550.9	\$452.8	\$485.0	\$362.0	\$352.4	\$379.0	\$751.4	\$419.5	\$377.7	\$521.0	\$385.0
(\$307.3)	(\$242.0)	(\$265.1)	(\$202.7)	(\$209.0)	(\$206.8)	(\$382.2)	(\$224.0)	(\$201.0)	(\$255.2)	(\$197.6)
\$243.6	\$210.9	\$219.9	\$159.3	\$143.4	\$172.1	\$369.2	\$195.5	\$176.7	\$265.8	\$187.3
<i>44%</i>	<i>47%</i>	<i>45%</i>	<i>44%</i>	<i>41%</i>	<i>45%</i>	<i>49%</i>	<i>47%</i>	<i>47%</i>	<i>51%</i>	<i>49%</i>
(\$113.9)	(\$108.2)	(\$131.3)	(\$107.0)	(\$124.0)	(\$125.8)	(\$296.7)	(\$118.9)	(\$120.0)	(\$207.1)	(\$146.6)
\$129.6	\$102.7	\$88.7	\$52.3	\$19.5	\$46.3	\$72.4	\$76.6	\$56.7	\$58.7	\$40.8
<i>24%</i>	<i>23%</i>	<i>18%</i>	<i>14%</i>	<i>6%</i>	<i>12%</i>	<i>10%</i>	<i>18%</i>	<i>15%</i>	<i>11%</i>	<i>11%</i>

EXHIBIT 10692-006

May-21A	Jun-21A	Jul-21A	Aug-21A	Sep-21A	Oct-21A	Nov-21A	Dec-21A
\$119.0	\$142.3	\$112.3	\$105.9	\$117.8	\$96.5	\$85.6	\$218.3
61.9	78.9	63.3	61.4	68.8	57.3	49.2	151.4
65.2	73.0	59.5	55.6	61.4	49.1	7.0	108.6
34.8	41.7	32.0	34.3	37.8	32.2	31.1	73.3
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.4	1.5	1.3	1.3	1.3	1.2	1.1	2.1
1.6	1.8	1.5	1.6	1.6	1.4	1.4	2.1
0.1	0.4	1.5	1.3	0.5	0.3	0.1	-
11.7	10.3	6.6	7.0	4.0	4.8	5.4	7.8
3.3	2.2	1.4	2.2	1.1	1.8	1.7	1.9
1.6	1.3	1.1	1.1	0.3	0.8	0.9	1.2
7.1	5.4	4.3	4.5	2.0	5.2	4.2	4.5
3.3	3.3	1.9	2.3	1.3	2.1	3.0	2.7
4.7	5.6	3.4	4.9	6.7	3.0	1.8	3.3
\$315.6	\$367.6	\$290.1	\$283.4	\$304.6	\$255.5	\$192.5	\$577.3
\$46.8	\$99.4	\$33.0	\$37.9	\$42.5	\$59.3	\$57.4	\$97.2
\$362.4	\$467.0	\$323.1	\$321.4	\$347.1	\$314.8	\$249.9	\$674.5
(\$209.4)	(\$240.6)	(\$169.4)	(\$176.6)	(\$189.6)	(\$194.6)	(\$167.6)	(\$401.1)
\$153.1	\$226.4	\$153.8	\$144.7	\$157.5	\$120.2	\$82.3	\$273.5
42%	48%	48%	45%	45%	38%	33%	41%
(\$139.7)	(\$250.1)	(\$147.5)	(\$173.8)	(\$211.9)	(\$184.3)	(\$183.7)	(\$209.2)
\$13.4	(\$23.7)	\$6.3	(\$29.0)	(\$54.4)	(\$64.1)	(\$101.4)	\$64.3
4%	(5%)	2%	(9%)	(16%)	(20%)	(41%)	10%

2017A	2018A	2019A	2020A
\$69	\$2,721	\$1,743	\$1,927
84	1,624	966	1,058
-	165	379	780
39	618	331	378
-	335	253	201
-	2	7	9
-	12	21	27
-	0	0	2
-	-	-	-
-	-	37	104
-	-	28	45
-	-	6	14
-	-	32	76
-	-	-	15
23	8	13	8
\$215	\$5,484	\$3,816	\$4,644
\$134	\$143	\$418	\$435
\$349	\$5,628	\$4,234	\$5,078
(\$92)	(\$1,864)	(\$2,173)	(\$2,958)
\$258	\$3,764	\$2,061	\$2,120
74%	67%	49%	42%
(\$185)	(\$1,041)	(\$1,209)	(\$1,471)
\$72	\$2,722	\$852	\$650
21%	48%	20%	13%

EXHIBIT 10692-007

2021A
\$1,568
919
794
473
0
17
20
6
-
123
27
17
78
35
44
\$4,120
\$643
\$4,763
(\$2,627)
\$2,137
45%
(\$2,093)
\$44
1%

Epic Games Inc
Google Discovery
12/31/2021
Non- GAAP (unaudited)

Commissions to 3rd Party Platforms

		Jan-17A	Feb-17A	Mar-17A	Apr-17A	May-17A	Jun-17A	Jul-17A
FN All Modes	Platform Fee %							
Microsoft	30%	-	-	-	-	-	-	4,727,340
Sony	30%	-	-	-	-	-	472,136	1,399,692
Nintendo Co., Ltd.	30%	-	-	-	-	-	-	-
Apple Inc.	30%	-	-	-	-	-	-	-
Gearbox Software, LLC	40%	-	-	-	-	-	-	-
Samsung Electronics Co., Ltd	12%	-	-	-	-	-	-	-
Google Inc	30%	-	-	-	-	-	-	-
Rocket League								
Microsoft	30%	-	-	-	-	-	-	-
Valve Corporation	30%	-	-	-	-	-	-	-
Sony	30%	-	-	-	-	-	-	-
Nintendo Co., Ltd.	30%	-	-	-	-	-	-	-
Other	30%	-	-	-	-	-	-	-
Other Games								
All	30%	224,517	928,596	2,508,834	174,615	1,018,216	1,163,645	198,236
Total Third Party Platform Fees		\$224,517	\$928,596	\$2,508,834	\$174,615	\$1,018,216	\$1,635,781	\$6,325,267

[illegible]

Jul-18A	Aug-18A	Sep-18A	Oct-18A	Nov-18A	Dec-18A	Jan-19A	Feb-19A	Mar-19A	Apr-19A
58,728,758	38,367,086	41,810,173	38,147,056	28,182,025	71,575,594	28,674,399	32,625,201	30,856,317	26,513,184
101,347,508	64,679,656	69,174,115	69,756,281	44,332,411	95,799,358	55,756,547	56,735,428	52,673,915	49,067,980
6,428,175	5,905,792	7,559,252	7,072,733	6,031,849	13,545,424	6,392,976	9,567,352	9,597,376	9,416,752
13,510,544	10,468,515	11,876,687	11,714,040	7,814,218	17,236,830	7,782,050	8,686,031	7,259,648	6,600,000
-	-	-	-	-	-	-	-	-	-
-	177,508	295,981	411,417	297,809	639,384	233,587	220,505	155,949	198,166
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-
63,394	30,263	19,079	18,576	20,649	10,177	10,132	17,140	10,412	8,169
\$180,078,379	\$119,628,820	\$130,735,286	\$127,120,102	\$86,678,961	\$198,806,767	\$98,849,693	\$107,851,657	\$100,553,617	\$91,804,252

EXHIBIT 10692-010

May-19A	Jun-19A	Jul-19A	Aug-19A	Sep-19A	Oct-19A	Nov-19A	Dec-19A	Jan-20A	Feb-20A	Mar-20A
33,961,864	22,699,817	21,055,441	25,597,606	14,600,553	20,333,461	13,726,998	20,967,312	13,816,261	18,965,201	16,248,176
64,564,916	40,321,321	40,934,420	44,666,608	28,214,266	39,595,746	27,338,105	49,167,272	19,988,506	32,840,482	29,478,470
12,427,792	7,967,463	8,587,918	9,869,569	6,618,913	9,134,239	7,208,878	8,364,417	17,623,515	11,770,842	9,258,289
9,007,316	5,381,890	6,229,710	6,465,589	3,969,422	5,288,011	3,830,251	6,158,749	3,818,215	4,637,439	4,394,070
-	-	-	-	-	-	1,195,212	3,794,070	1,189,276	2,763,784	1,272,858
243,290	180,994	183,133	173,873	263,349	324,968	139,185	439,740	17,591	376,147	12,532
-	-	-	-	-	-	-	-	-	-	-
-	-	1,376,836	1,180,890	822,259	840,563	815,957	1,959,925	1,183,452	932,648	1,514,835
-	-	1,252,713	1,090,968	755,684	813,858	666,111	1,585,763	1,053,382	477,719	951,298
-	-	1,563,519	733,701	1,078,377	1,175,261	1,027,190	2,040,335	1,531,465	1,127,280	2,060,044
-	-	185,551	174,375	128,539	146,194	221,556	450,594	285,994	192,148	451,614
-	-	169,482	112,956	89,475	50,150	19,824	219,924	441,563	263,000	95,727
968,762	756,476	643,577	355,822	157,522	184,293	163,849	609,757	116,878	152,261	173,378
\$121,173,939	\$77,307,962	\$82,182,300	\$90,421,958	\$56,698,358	\$77,886,745	\$56,353,117	\$95,757,859	\$61,066,098	\$74,498,952	\$65,911,291

EXHIBIT 10692-011

Apr-20A	May-20A	Jun-20A	Jul-20A	Aug-20A	Sep-20A	Oct-20A	Nov-20A	Dec-20A	Jan-21A	Feb-21A
31,169,577	29,193,819	35,707,138	28,401,835	31,064,030	20,631,229	20,795,310	20,504,531	46,217,885	23,468,725	22,305,165
54,180,434	56,795,351	67,086,441	54,901,867	57,881,739	41,267,804	36,984,146	37,571,674	80,517,898	41,527,662	38,007,700
16,730,187	15,667,640	19,905,589	17,950,329	23,158,908	16,544,006	14,318,112	18,428,443	39,011,205	23,380,734	21,674,607
8,947,253	9,890,502	12,270,722	10,711,125	5,765,192	-	-	-	-	-	-
(183,367)	1,743,356	2,903,271	2,334,811	2,350,494	1,741,537	1,350,757	2,163,393	19,435,616	3,419,636	2,860,866
218,147	171,910	187,127	185,144	307,855	189,336	297,818	336,940	520,570	225,615	181,643
114,337	566,895	905,009	1,042,594	-	-	-	-	-	-	-
1,417,518	1,182,175	1,021,507	1,310,908	1,135,184	1,354,596	3,010,194	2,999,851	5,134,463	3,495,150	2,662,461
778,406	605,039	556,911	688,741	569,801	753,326	697,119	860,062	1,348,843	740,642	718,506
2,108,961	1,476,478	1,170,190	1,414,344	1,127,877	1,752,583	4,567,441	4,884,283	7,522,119	5,318,785	4,692,597
433,950	277,879	218,389	234,792	207,430	212,632	505,636	430,507	818,024	627,081	604,316
156,659	70,485	91,178	-	-	-	-	-	-	-	-
200,398	174,843	200,081	172,154	118,949	133,219	440,958	8,623	381,168	136,438	111,132
\$116,272,460	\$117,816,373	\$142,223,553	\$119,348,642	\$123,687,458	\$84,580,269	\$82,967,489	\$88,188,308	\$200,907,791	\$102,340,467	\$93,818,993

Mar-21A	Apr-21A	May-21A	Jun-21A	Jul-21A	Aug-21A	Sep-21A	Oct-21A	Nov-21A	Dec-21A	2017
31,442,645	20,840,812	18,555,196	23,683,076	18,988,764	18,416,819	20,634,462	17,191,022	14,747,332	45,425,221	18,689,677
53,762,857	37,887,748	35,705,113	42,678,856	33,696,674	31,781,945	35,343,629	28,959,143	25,690,163	65,501,609	25,357,360
28,702,126	20,661,292	19,553,990	21,890,688	17,843,464	16,666,533	18,430,427	14,721,062	2,097,547	32,588,404	-
-	-	-	-	-	-	-	-	-	-	-
5,025,715	5,493,087	5,011,509	5,005,950	3,650,226	2,450,101	5,304,525	4,844,155	3,177,306	13,486,718	-
262,483	178,052	196,425	211,587	177,491	194,228	188,145	170,912	167,415	250,933	-
-	-	-	-	-	-	-	-	-	-	-
2,492,696	3,424,298	2,118,711	1,625,771	1,293,734	1,362,820	592,979	1,573,061	1,274,209	1,363,021	-
621,644	1,282,318	982,776	653,048	434,354	649,114	331,823	528,449	510,793	566,768	-
4,202,754	5,461,300	3,498,999	3,080,679	1,968,438	2,096,500	1,197,233	1,445,256	1,616,868	2,354,622	-
565,941	791,412	478,304	384,588	333,253	341,352	104,990	228,398	258,957	356,552	-
-	-	-	-	-	-	-	-	-	-	-
1,452,433	1,402,055	1,410,174	1,677,203	1,009,977	1,474,425	2,008,394	892,690	540,323	999,160	7,005,096
\$128,531,295	\$97,422,374	\$87,511,195	\$100,891,447	\$79,396,376	\$75,433,838	\$84,136,605	\$70,554,148	\$50,080,913	\$162,893,007	\$51,052,133

2018	2019	2020	2021
488,936,905	291,612,153	312,714,993	275,699,239
798,859,007	549,036,525	569,494,812	470,543,098
49,428,023	105,153,646	220,367,065	238,210,874
100,082,336	76,658,667	60,434,518	-
-	4,989,282	39,065,785	59,729,794
1,822,098	2,756,740	2,821,117	2,404,930
-	-	2,628,835	-
-	6,996,430	22,197,330	23,278,912
-	6,165,097	9,340,647	8,020,235
-	7,618,383	30,743,064	36,934,031
-	1,306,808	4,268,996	5,075,143
-	661,811	1,118,613	-
<hr/>			
2,268,304	3,885,911	2,272,909	13,114,404
\$1,441,396,674	\$1,056,841,454	\$1,277,468,684	\$1,133,010,659

*increase in
2021 driven by
acquisition of
mediatonic /
fall guys*

Epic Games Inc
Non- GAAP (unaudited)

Gearbox - Gift Cards, Gross Consumer Spend revenue	Jan-17A	Feb-17A	Mar-17A	Apr-17A	May-17A	Jun-17A	Jul-17A	Aug-17A
Gross Consumer Spend - USD	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Gross Consumer Spend - CAD	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Gross Consumer Spend - EUR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Gross Consumer Spend - GBP	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

* Note Gross Consumer Spend is the amount paid by customers at retail. Epic's share is reduced by manufacturing and distribution costs as well as (

Sep-17A	Oct-17A	Nov-17A	Dec-17A	Jan-18A	Feb-18A	Mar-18A	Apr-18A	May-18A	Jun-18A	Jul-18A	Aug-18A	Sep-18A	Oct-18A
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Gearbox's platform fee, which combined is approximately 40%

Nov-18A	Dec-18A	Jan-19A	Feb-19A	Mar-19A	Apr-19A	May-19A	Jun-19A	Jul-19A	Aug-19A	Sep-19A	Oct-19A	Nov-19A
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,859,240
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Dec-19A	Jan-20A	Feb-20A	Mar-20A	Apr-20A	May-20A	Jun-20A	Jul-20A	Aug-20A	Sep-20A
\$ 19,614,585	\$ 4,780,790	\$ 6,229,225	\$ 4,519,895	\$ 7,858,115	\$ 8,803,985	\$ 12,142,965	\$ 11,812,490	\$ 11,084,825	\$ 8,632,759
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 374,988	\$ 797,338	\$ 962,223	\$ 704,023
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Oct-20A	Nov-20A	Dec-20A	Jan-21A	Feb-21A	Mar-21A	Apr-21A	May-21A	Jun-21A
\$ 8,147,253	\$ 11,026,318	\$ 47,707,035	\$ 12,119,372	\$ 6,856,533	\$ 16,631,381	\$ 14,768,680	\$ 11,926,968	\$ 14,589,661
\$ 703,082	\$ 975,809	\$ 2,652,279	\$ 536,763	\$ 667,009	\$ 864,582	\$ 1,295,050	\$ 991,434	\$ 1,198,735
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Jul-21A	Aug-21A	Sep-21A	Oct-21A	Nov-21A	Dec-21A	2017	2018	2019
\$ 13,275,351	\$ 12,215,244	\$ 12,076,874	\$ 11,698,228	\$ 14,277,929	\$ 58,927,333	\$ -	\$ -	\$ 25,473,825
\$ 1,090,573	\$ 1,044,439	\$ 1,052,248	\$ 1,034,700	\$ 1,228,773	\$ 4,346,680	\$ -	\$ -	\$ -
\$ 961,314	\$ 551,789	\$ 611,790	\$ 774,919	\$ 1,149,484	\$ 3,692,870	\$ -	\$ -	\$ -
\$ 428,969	\$ 142,831	\$ 128,939	\$ 206,901	\$ 518,558	\$ 2,453,807	\$ -	\$ -	\$ -

2020	2021
\$ 142,745,656	\$ 199,363,554
\$ 7,169,742	\$ 15,350,986
\$ -	\$ 7,742,167
\$ -	\$ 3,880,005

Epic Games Inc
 Apple Discovery
 12/31/2021
 Non- GAAP (unaudited)

iOS Only	Jan-17A	Feb-17A	Mar-17A	Apr-17A	May-17A	Jun-17A	Jul-17A	Aug-17A	Sep-17A	Oct-17A	Nov-17A	Dec-17A
Gross Revenue												
Apple	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Epic Direct	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Platform Royalties	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Net Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Jan-18A	Feb-18A	Mar-18A	Apr-18A	May-18A	Jun-18A	Jul-18A	Aug-18A	Sep-18A
\$ -	\$ -	\$ 9,774,957	\$ 23,324,214	\$ 30,366,623	\$ 28,072,547	\$ 45,035,145	\$ 34,895,051	\$ 39,588,956
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ -	\$ -	\$ (2,932,487)	\$ (6,997,264)	\$ (9,109,987)	\$ (8,421,764)	\$ (13,510,544)	\$ (10,468,515)	\$ (11,876,687)
\$ -	\$ -	\$ 6,842,470	\$ 16,326,950	\$ 21,256,636	\$ 19,650,783	\$ 31,524,602	\$ 24,426,536	\$ 27,712,269

Oct-18A	Nov-18A	Dec-18A	Jan-19A	Feb-19A	Mar-19A	Apr-19A	May-19A	Jun-19A
\$ 39,046,800	\$ 26,047,394	\$ 57,456,101	\$ 24,771,055	\$ 28,953,365	\$ 29,894,618	\$ 20,348,943	\$ 27,460,997	\$ 21,056,836
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ (11,714,040)	\$ (7,814,218)	\$ (17,236,830)	\$ (7,782,050)	\$ (8,686,031)	\$ (7,259,648)	\$ (6,600,000)	\$ (9,007,316)	\$ (5,381,890)
\$ 27,332,760	\$ 18,233,176	\$ 40,219,271	\$ 16,989,005	\$ 20,267,334	\$ 22,634,970	\$ 13,748,943	\$ 18,453,681	\$ 15,674,946

Jul-19A	Aug-19A	Sep-19A	Oct-19A	Nov-19A	Dec-19A	Jan-20A	Feb-20A	Mar-20A
\$ 17,218,728	\$ 21,551,965	\$ 17,803,416	\$ 12,835,288	\$ 12,767,503	\$ 31,004,835	\$ 12,638,429	\$ 15,458,128	\$ 14,152,696
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ (6,229,710)	\$ (6,465,589)	\$ (3,969,422)	\$ (5,288,011)	\$ (3,830,251)	\$ (6,158,749)	\$ (3,818,215)	\$ (4,637,439)	\$ (4,394,070)
\$ 10,989,018	\$ 15,086,375	\$ 13,833,994	\$ 7,547,277	\$ 8,937,252	\$ 24,846,086	\$ 8,820,214	\$ 10,820,689	\$ 9,758,626

Apr-20A	May-20A	Jun-20A	Jul-20A	Aug-20A	Sep-20A	Oct-20A	Nov-20A	Dec-20A
\$ 30,100,973	\$ 32,968,339	\$ 43,831,976	\$ 36,167,976	\$ 19,217,305	\$ -	\$ -	\$ -	\$ -
\$ -	\$ -	\$ -	\$ -	\$ 7,085,605	\$ 2,776,193	\$ 2,305,921	\$ 1,232,697	\$ 1,165,790
\$ (8,947,253)	\$ (9,890,502)	\$ (12,270,722)	\$ (12,267,144)	\$ (5,765,192)	\$ -	\$ -	\$ -	\$ -
\$ 21,153,720	\$ 23,077,837	\$ 31,561,254	\$ 23,900,832	\$ 20,537,718	\$ 2,776,193	\$ 2,305,921	\$ 1,232,697	\$ 1,165,790

Jan-21A		Feb-21A		Mar-21A		Apr-21A		May-21A		Jun-21A		Jul-21A		Aug-21A		Sep-21A	
\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	598,050	\$	445,076	\$	448,798	\$	334,863	\$	248,276	\$	196,770	\$	154,031	\$	111,889	\$	38,903
\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	598,050	\$	445,076	\$	448,798	\$	334,863	\$	248,276	\$	196,770	\$	154,031	\$	111,889	\$	38,903

Oct-21A			Nov-21A			Dec-21A			2017			2018			2019			2020			2021		
\$	-		\$	-		\$	-		\$	-		\$	333,607,788		\$	265,667,548		\$	204,535,822		\$	-	
\$	3,197		\$	2,444		\$	19,180		\$	-		\$	-		\$	-		\$	14,566,206		\$	2,601,476	
\$	-		\$	-		\$	-		\$	-		\$	(100,082,336)		\$	(76,658,667)		\$	(61,990,537)		\$	-	
\$	3,197		\$	2,444		\$	19,180		\$	-		\$	233,525,452		\$	189,008,881		\$	157,111,491		\$	2,601,476	

Epic Games Inc
 Apple Discovery
 12/31/2021
 Non- GAAP (unaudited)

Android Only	Jan-17A	Feb-17A	Mar-17A	Apr-17A	May-17A	Jun-17A	Jul-17A	Aug-17A
Gross Revenue								
Samsung	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Google	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Epic Direct	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Platform Royalties								
Samsung	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Google	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Net Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Sep-17A	Oct-17A	Nov-17A	Dec-17A	Jan-18A	Feb-18A	Mar-18A	Apr-18A	May-18A	Jun-18A	Jul-18A	Aug-18A
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 998,701
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 270,642
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (177,508)
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,091,835

Sep-18A	Oct-18A	Nov-18A	Dec-18A	Jan-19A	Feb-19A	Mar-19A	Apr-19A	May-19A	Jun-19A
\$ -	\$ 1,251,084	\$ 2,637,881	\$ 1,570,474	\$ 1,557,994	\$ 1,456,612	\$ 1,028,565	\$ 1,312,561	\$ 1,612,775	\$ 1,237,647
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ 492,739	\$ 745,009	\$ 637,926	\$ 1,316,840	\$ 613,026	\$ 825,358	\$ 735,203	\$ 681,546	\$ 1,021,428	\$ 657,153
\$ (295,981)	\$ (411,417)	\$ (297,809)	\$ (639,384)	\$ (233,587)	\$ (220,505)	\$ (155,949)	\$ (198,166)	\$ (243,290)	\$ (180,994)
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ 196,758	\$ 1,584,676	\$ 2,977,999	\$ 2,247,930	\$ 1,937,433	\$ 2,061,465	\$ 1,607,819	\$ 1,795,941	\$ 2,390,913	\$ 1,713,806

Jul-19A	Aug-19A	Sep-19A	Oct-19A	Nov-19A	Dec-19A	Jan-20A	Feb-20A	Mar-20A	Apr-20A
\$ 1,179,443	\$ 1,147,622	\$ 1,735,459	\$ 2,166,473	\$ 927,884	\$ 5,565,349	\$ 117,270	\$ 2,483,211	\$ 419,458	\$ 1,826,168
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 381,123
\$ 790,563	\$ 898,354	\$ 612,957	\$ 767,237	\$ 577,153	\$ 268,520	\$ 84,686	\$ 424,770	\$ 541,239	\$ 1,043,351
\$ (183,133)	\$ (173,873)	\$ (263,349)	\$ (324,968)	\$ (139,185)	\$ (439,740)	\$ (17,591)	\$ (376,147)	\$ (12,532)	\$ (218,147)
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (114,337)
\$ 1,786,872	\$ 1,872,103	\$ 2,085,068	\$ 2,608,742	\$ 1,365,851	\$ 5,394,129	\$ 184,365	\$ 2,531,834	\$ 948,165	\$ 2,918,157

May-20A	Jun-20A	Jul-20A	Aug-20A	Sep-20A	Oct-20A	Nov-20A	Dec-20A	Jan-21A	Feb-21A
\$ 1,417,537	\$ 1,552,830	\$ 1,525,433	\$ 2,549,742	\$ 1,450,539	\$ 2,455,793	\$ 2,319,493	\$ 3,077,942	\$ 2,388,953	\$ 1,675,436
\$ 1,904,210	\$ 3,016,697	\$ 3,475,312	\$ 970,975	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ 1,027,680	\$ 1,157,585	\$ 921,538	\$ 998,808	\$ 771,804	\$ 783,268	\$ 851,942	\$ 1,682,859	\$ 1,271,112	\$ 1,215,114
\$ (171,910)	\$ (187,127)	\$ (185,144)	\$ (307,855)	\$ (189,336)	\$ (297,818)	\$ (278,339)	\$ (369,353)	\$ (286,630)	\$ (203,972)
\$ (566,895)	\$ (905,009)	\$ (1,042,594)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ 3,610,621	\$ 4,634,976	\$ 4,694,545	\$ 4,211,670	\$ 2,033,007	\$ 2,941,243	\$ 2,893,096	\$ 4,391,449	\$ 3,373,435	\$ 2,686,579

Mar-21A	Apr-21A	May-21A	Jun-21A	Jul-21A	Aug-21A	Sep-21A	Oct-21A	Nov-21A
\$ 1,794,663	\$ 1,384,338	\$ 1,222,182	\$ 1,487,677	\$ 1,291,547	\$ 1,235,445	\$ 1,264,792	\$ 1,026,497	\$ 1,104,396
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ 1,752,582	\$ 1,338,462	\$ 1,381,314	\$ 1,535,362	\$ 1,294,400	\$ 1,373,744	\$ 1,284,993	\$ 1,223,779	\$ 1,234,484
\$ (215,459)	\$ (166,188)	\$ (146,701)	\$ (178,555)	\$ (155,045)	\$ (148,294)	\$ (151,773)	\$ (123,210)	\$ (132,517)
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ 3,331,786	\$ 2,556,612	\$ 2,456,795	\$ 2,844,484	\$ 2,430,901	\$ 2,460,895	\$ 2,398,012	\$ 2,127,066	\$ 2,206,363

<u>Dec-21A</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>
\$ 1,114,143	\$ -	\$ 6,458,141	\$ 20,928,385	\$ 21,195,417	\$ 16,990,069
\$ -	\$ -	\$ -	\$ -	\$ 9,748,316	\$ -
\$ 2,210,035		\$ 3,463,156	\$ 8,448,498	\$ 10,289,531	\$ 17,115,382
\$ (133,697)	\$ (1,182,714)	\$ (2,956,384)	\$ (2,105,529)	\$ (2,611,299)	\$ (2,042,041)
\$ -	\$ -	\$ -	\$ -	\$ (2,628,835)	\$ -
<u>\$ 3,190,481</u>	<u>\$ 5,851,268</u>	<u>\$ 23,473,944</u>	<u>\$ 31,161,472</u>	<u>\$ 35,993,130</u>	<u>\$ 32,063,409</u>